PIVOTAL 180

CUSTOMIZABLE PARTIAL DAY

MODELING COURSES

Why Learn With Pivotal180?

World-Class Course Content

- Build and refine models for renewable energy and infrastructure financing

- Enhance knowledge and understanding of key finance and modeling topics

- Instruction from top industry experts and academics, available in various formats

Open to All Experience Levels

- Courses fit for both seasoned professionals and new starters

- Content designed for team members across project finance, development, M&A, accounting and more

- Great for combined learning with multiple functional teams

Unrivaled Experience

- The Pivotal180 team have decades of experience as principal investors, advisors, and university professors

- We train and advise leading energy infrastructure investors, sponsors, developers and government entities

Practical Transaction Skills

- Hands-on learning of financial modeling

- Grasp complex and emerging topics in energy and infrastructure finance

- In-class case studies to crystallize core concepts

- Learn to incorporate new rules and structures in your financial model

- Be ready to transact in a rapidly evolving industry!

"The learning was invaluable and fascinating, both in finance and the renewable space. This is definitely the best course I have ever taken."

Customizable Partial Day
Modeling Courses

Course Menu

Intro to Project Modeling and Valuation

Learn the basics of project finance transactions, modeling renewable energy project operations and cashflows, tax credits, and how different investors value projects. Understand what project variables your organization can control and which of them matter most to maximize project value.

Advanced Project Finance Debt Modeling

Go beyond standard DSCR-based debt sizing. Learn to incorporate multiple debt covenants (P50/P99), leverage limits, cash sweeps, junior debt tranches and more into your project finance models.

Inflation Reduction Act

The landmark 2023 legislation means big changes for renewable energy financing. This course will discuss changes to tax credit value, transferability, and tax equity financing including emerging "hybrid" tax equity structures.

Portfolio Modeling

Develop tools for modeling multiple-project portfolios. Consider the advantages and potential complications of combining multiple projects and financing structures in one model and alternative solutions.

Advanced Offtake Structures

Gain an understanding of emerging and non-traditional offtake and revenue structures for clean energy technologies, including forward contracts, hedges, capacity payments, ancillary services and more.

Advanced VBA and Model Optimization

Take a deep dive into the world of macros! Learn skills and best practices to record and edit both common and more advanced macros to solve challenges in project finance models.

M&A Transactions

Working from a sample transaction term sheet, update a financial model to accurately reflect deal terms and adjust for various scenarios and sensitivities. Learn to read and understand Purchase and Sale Agreements (PSAs) and understand the impacts and risks of buying and selling projects at various stages of development or operations.

CUSTOMIZE A COURSE!

Interested in more than one course, or parts of a few of them? Contact us to customize a course for your team!

Customizable Partial Day
Modeling Courses

Course Delivery Options

In-person

- 2- to 4-hour sessions
- Convenient for lunch & learn or half-day program
- Homework case studies available

Live Stream

- Flexible 2- to 3-hour Zoom sessions
- Include team members from multiple locations
- Same content as in-person

The Pivotal180 Difference

Unrivaled experience. The Pivotal180 team have decades of experience as principal investors, advisors, and university professors, and have held board positions in multiple companies.

More than Excel coding. Learn how to analyze deals. We teach market structures, policy and incentives, financial modeling, how to read legal documents, and deal management based on real experience, ensuring students deepen their skills and understanding.

The most tailored courses in the market. Learning in context works. Courses can be tailored to reflect your business, including incorporation of actual deals, transaction documents, and country-specific tax regimes.

Access to online learning platform. All participants in our in-person and live-stream courses receive free access to our online learning courses to dive deeper into topics, including access to discussion forums for ongoing questions.

Dedicated to training. We teach over 1,500 students each year for some of the world's premier investors. Clients include Macquarie, GIP, Santander, Engie, CRC-IB, Nomura, Generate Capital, Lendlease, NY Green Bank and more.

Current Multi-Day Courses Available

| Renewable Energy Project Finance Modeling | Tax Equity Modeling | Battery Storage Modeling | Project Finance and Infrastructure Modeling |