



PIVOTAL 180

Pivotal180 Training

Pivotal180 training not only can significantly improve your best practice modeling skills, but we also have a real emphasis on the concepts and focusing on what's important to the transaction, not just how to code every single line in a model, but what really matters.

Best practice models are critical in project finance. The training is not just about coding, it teaches students to understand the bigger picture

Build, refine and review financial models for renewable energy and infrastructure financing

Instruction from top industry experts and academics, available in various formats.



Course Delivery Methods

Online self-paced course.

- 12 months access to our online material,
- Videos explaining key concepts, excel functions and deal terms.
- Excel-based demo tutorials Excel reinforcing key modeling techniques.
- A project model, comparable to what would be used for project development or investment decision-making (Excel)
- Video guidance walking you through every line & approach used in the financial model.
- A complete line-by-line walk-through of each line of the calculations in the full model.
- Each lesson of the course has a query function, and you can just post any questions. **We will respond within 24 hours.**
- subscription can be extended annually post the first 12 months for \$100 per annum
- Course completion certificate
- Access to Pivotal180 Communities
- In an online course you can watch the videos and do the course at your own pace, the courses range from ~8 to 40 hours of content.
- Costs range from \$400- \$900 per license (discounts may apply)

Instructor-led public courses.

In terms of the course delivery, interactive live streaming courses are as close as you get to the experience of an in-person class. the Participants will develop a full financial model together with the instructors, with the ability to ask questions and seek individual support and feedback.

The training is spread out to give you time to dive deeper into concepts that are covered in the self-paced online course.

- One-on-one access to our instructors
- Line-by-line construction of a model, rather than explanations of a preconstructed template.
- Instructors who review your work as you do it, offering one-on-one assistance as needed.
- Homework submitted and reviewed to allow us to cover more material over the course duration.
- Presentation of finance concepts and modeling techniques with time for Q&A
- 12 months of access to our online learning platform for self-paced review and supplemental learning materials
- Recordings of each live session
- Participants come from various organizations and class sizes are limited to ~12.

Tailored course.

We offer a tailored version of the public courses, or we can build a course to meet your specific requirements.

We enhance learning by customizing the training to emulate your approach to risk management, and your preferred financial structure.

Courses can be tailored to be based on real deals within your portfolio, including incorporation of the actual transaction documents and country-specific tax regime.

The students will all receive access to the applicable online course.

The major benefits of this option are:

- Economies of scale – best for 8 or more people
- Tailoring of material to suit what you most commonly see in the market.
- This could be in-person at your offices, virtual live streaming, or a mix of both.
- Costs are ~\$7k to \$9K a day.

Courses

1. Tax Equity And Hybrid Financial Modeling

Course Delivery

- **Online** Over 30 hours of content
- **Public** 7 x 3-hour live sessions for 1-2 days a week 5-week period. This is equivalent to three days' training.
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Online** \$900
- **Public** \$3200

2. Renewable Energy Project Finance Modeling

Course Delivery

- **Online** Over 30 hours of content
- **Public** 8 x 3-hour live sessions for 1-2 days a week 5-week period This is equivalent to four days' training.
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Online** \$900
- **Public** \$3200

3. Project Finance Modeling

Course Delivery

- **Online** Over 30 hours of content
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Online** \$900

4. Battery Storage Financial Modeling

Course Delivery

- **Online** Over 8 hours of content
- **Public** 4 * 2 –3-hour live sessions for 1-2 days a week 3-week period. This is equivalent to one and half day's training.
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Online** \$500
- **Public** \$1200

5. Introduction to Project Finance Modeling

Course Delivery

- **Public** 5 x 3-hour live sessions for 1-2 days a week 3-week period. This is equivalent to two days' training.
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Public** \$2000

6. Mining and Critical Minerals Project Finance Modeling

Course Delivery

- **Online** Over 8 hours of content
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Online** \$400

7. Customizable Short Courses

Customizable short courses covering a variety of topics including Inflation Reduction Act, M & A transactions, Advanced Debt, Advanced VBA, Model optimization, and Portfolio modeling

Course Delivery

- **Tailored** Syllabus and delivery will be mutually agreed

Advanced Debt Short Course

Gain an understanding of emerging and non-traditional offtake and revenue structures for clean energy technologies, including forward contracts, hedges, capacity payments, ancillary services and more.

Course Delivery

- **Public** 3* 2-2.5-hour live sessions for 1-2 days a week 2-week period. This is equivalent to one day's training
- **Tailored** Syllabus and delivery will be mutually agreed

Fees

- **Public** \$500

Payment

Credit card.

For the online and public courses, you can register via our website, pay by credit card, and get learning straight away.

To enroll please use this link [All Available Courses](#) or on the links above for your chosen course

On the landing page you can scroll down, and you will see the course tiles select your chosen course.

On that course landing page select on the course delivery option you wish to enroll or contact us for more information

Discounts

Discounts include 50% off online courses for students and non-profits, a 15% group discount for bookings of three or more participants, and a 10% early bird discount for interactive public sessions booked eight weeks in advance.

Contact Us for Tailored pricing

Explore tailored training options for your team. Whether you need foundational courses in corporate finance or advanced lessons on initial public offering (IPO) models, our experts deliver customized training solutions to meet your needs.

Invest in your future and master financial modeling with Pivotal180 today!