# PIVOTAL 180

# INTRO TO PROJECT FINANCE MODELING COURSE

STORAGE

## Intro to Project Finance Modeling Course



## Why Learn With Pivotal180?

#### **World-Class Course Content**

- Instruction from top industry experts and academics, delivered through professional videos, tailored demo models and case studies
- A unique combination of market insights, project-level asset knowledge and policy understanding
- Global team with deal experience across continents

#### **Practical Finance Skills**

- Learn the essentials to navigate, analyze and build financial models
- Align financials with project needs, risk allocation and investment structures
- Understand the key metrics for investors, lenders and project developers that drive investment decisions

#### **Open to All Experience Levels**

- Students seeking to enter the project finance sector or internships get ahead of the competition now
- The course is structured around content used to train analysts, associates & VPs at banks, funds, and developers
- Receive career advice for internships, post-graduation jobs and navigating the field of project finance

#### **Continuous Online Access**

- One year of access to our online lessons including videos, slides, and model walkthrough
- Highly discounted annual subscription renewal
- Includes a course completion certificate

"The learning was invaluable and fascinating, both in finance and the renewable space. This is definitely the best course I have ever taken."



## Intro to Project Finance Modeling Course

# Course Syllabus

#### **Pre-course Material**

Excel functions, formulas and shortcuts | Best practice modeling concepts | Intro to debt and equity | Benefits of leverage | Inflation | Present value concepts and formulas | Best practice principles

#### **Introduction to Project Finance**

What is project finance? | Investment structures | Passthroughs and blockers versus taxable entities | Roles of parties and contractual cashflow | Allocation of risk | Cashflows in project finance

#### **Project Finance Term Loans**

Impact and effects of leverage | Lender returns and risk appetite | Determinants of leverage | Debt service coverage ratio (DSCR) | WACC | Debt repayment types: mortgage, linear, DSCR-sculpted | Sculpting and sizing debt | Debt ratios | Drivers of debt size

#### **Model Familiarization**

Model setup & structure | Sensitivities & scenarios | Data tables

#### **Generation & the Grid**

Capacity vs energy | Capacity factors | Modeling generation

#### **Operations & Determining PPA Price**

Power purchase agreements (PPAs) | PPA risk and legal concepts | Modeling PPA & merchant offtake | Operating costs | Waterfall structure, returns & goal seek

#### **Depreciation and Tax**

Book vs. tax depreciation | Taxable income (EBT) | Efficient vs. self-sheltering taxpayers | Net operating losses (NOLs) | Present value benefits of depreciation and tax

#### **Tax Credits & IRA**

Production tax credits (PTC) | Investment tax credits (ITC) | New considerations under the Inflation Reduction Act (IRA)



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## **Course Delivery Options**

#### In-person

- 2-3 days, ~6 hours per day
- Homework to ensure and deepen understanding

#### **Online self-paced**

- Available Spring 2024
- Learn on your schedule
- Complete model walk-trough and chapter quizzes

#### The Pivotal180 Difference

**Unrivaled experience.** The Pivotal180 team have decades of experience as principal investors, advisors, and university professors, and have held board positions in multiple companies.

More than Excel coding. Learn how to analyze deals. We teach market structures, policy and incentives, financial modeling, how to read legal documents, and deal management based on real experience, ensuring students deepen their skills and understanding.

#### The most tailored courses in the market.

Learning in context works. Courses can be tailored to reflect your business, including incorporation of actual deals, transaction documents, and country-specific tax regimes.

#### Access to online learning platform. All

participants in our in-person courses receive free access to our online learning courses to dive deeper into topics, including access to discussion forums for ongoing questions.

**Dedicated to training.** We teach over 1,500 students each year for some of the world's premier investors. Clients include Macquarie, GIP, Santander, Engie, CRC-IB, Nomura, Generate Capital, Lendlease, NY Green Bank and more.



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