

# Renewable Energy Project Finance Modeling Course



# Why Learn With Pivotal180?

#### **World-Class Course Content**

- Build and refine financial models for renewable energy financing
- Instruction from top industry experts and academics, available in various formats

#### **Continuous Online Access**

- One year of access to our online lessons including videos, slides, and model walkthrough
- Highly discounted annual subscription renewal
- Includes a course completion certificate

## **Open to All Experience Levels**

- Tailored for banking and investment professionals, and those switching careers
- Ideal for students targeting the renewable energy sector

#### **Practical Transaction Skills**

- Hands-on learning of financial modeling
- Grasp renewable energy finance and operations
- Align financials with project needs, legalities, and market risks
- Optimize models to satisfy all investor criteria
- Generate outputs for informed decision-making

"The learning was invaluable and fascinating, both in finance and the renewable space. This is definitely the best course I have ever taken."

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# Course Syllabus

#### **Pre-course Material**

Excel functions, formulas and shortcuts |
Best practice modeling concepts | Intro to
debt and equity | Benefits of leverage |
Present value concepts and formulas | Best
practice principles

## **Introduction to Project Finance**

What is project finance? | Investment structures | Passthroughs and blockers versus taxable entities | Roles of parties and contractual cashflow | Allocation of risk | Cashflows in project finance

# **Project Finance Term Loans**

Impact and effects of leverage | Lender returns and risk appetite | Determinants of leverage | Debt service coverage ratio (DSCR) | Debt repayment types: mortgage, linear, DSCR-sculpted | Sculpting and sizing debt | Debt ratios | Drivers of debt size

# Project Operations: Generation & the Grid, Selling Energy And Costs

Capacity vs. energy | Capacity factors | Probability factors (P50/P99) | Power purchase agreements (PPAs) | Fixed and variable operating costs | Energy markets

# **Best Practice Modeling Skills**

Custom cell styles and formats | Timing and flags | Sensitivities and scenarios | Data tables | Reviewing models | Charting and graphing | Outputs, dashboards and model checks

### **Waterfall and Cashflow Summary**

Cashflow waterfall structure | Unlevered returns | Developing data tables and scenario analysis

## **Construction Funding**

Construction costs | Sources and uses of funds | Drawdown options | Interest and fees during construction | Construction funding circularity | Levered pre-tax returns

### **Macros and Model Optimization**

Introduction to macros | Using macros to solve model circularities | Recording and editing macros: copy/paste, goal seek | Macro best practices and troubleshooting

# **Depreciation and Tax**

Book vs tax depreciation | Taxable income (EBT) | Efficient vs. self-sheltering taxpayers | Net operating losses (NOLs) | Present value benefits of depreciation and tax | Tax credits (US only) | Taxable entity model adjustments (international) | Levered post-tax returns

# Introduction to Tax Equity (US Only)

Tax equity rules | Common structures and terms | Tax equity risk and returns | Back leverage | New considerations under the Inflation Reduction Act (IRA)

# **Conclusion and Next Steps**

What makes you a successful modeler | What matters most in models and deals

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# **Course Delivery Options**

#### **IN-PERSON**

- Four days, ~6 hours per day
- · Private and public classes
- Homework to ensure and deepen understanding

#### LIVE STREAM

- Eight 3-hour sessions over 4 to 5 weeks
- Small class sizes (max ~12)
- Homework + class recordings

#### **ONLINE SELF-PACED**

- ~40 hours completion time
- · Learn on your schedule
- Complete model walkthrough + chapter quizzes

#### The Pivotal180 Difference

**Unrivaled experience.** The Pivotal180 team have decades of experience as principal investors, advisors, and university professors, and have held board positions in multiple companies.

More than Excel coding. Learn how to analyze deals. We teach market structures, policy and incentives, financial modeling, how to read legal documents, and deal management based on real experience, ensuring students deepen their skills and understanding.

The most tailored courses in the market.

Learning in context works. Courses can be tailored to reflect your business, including incorporation of actual deals, transaction documents, and country-specific tax regimes.

Access to online learning platform. All participants in our in-person and live-stream courses receive free access to our online learning courses to dive deeper into topics, including access to discussion forums for ongoing questions.

Dedicated to training. We teach over 1,500 students each year for some of the world's premier investors. Clients include Macquarie, GIP, Santander, Engie, CRC-IB, Nomura, Generate Capital, Lendlease, NY Green Bank and more.

### **Current Courses Available**

#### **Project Finance**

Introduction to PF Modeling
PF & Infrastructure Modeling
Renewable Energy PF Modeling
Advanced PF Debt Modeling

#### Tax Equity

Tax Equity & Hybrid Financial

Modeling

Tax Equity Essentials

#### **Industry & Fundamentals**

Battery Storage Financial Modeling

Mining & Critical Minerals PF
Modeling

Financial Modeling Fundamentals

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